

SOLVERE

## **BENEFITS & OUTCOMES**



### HOW YOUR BUSINESS WILL BENEFIT

Our goal is to arm your staff with the solutions and tools they need to create a secure, satisfying and successful future through achievable, customised coaching with a focus on incorporating your business needs. Empowering your staff with this knowledge will benefit your business in many ways;

- Enhanced company culture
- A future wealth plan for your staff
- Increased staff retention
- Common interest between staff members
- Motivation for productive, long term employment
- · Ability to see a long term goals
- Improved mental health

## WHAT YOUR STAFF WILL ACHIEVE

At the completion of the sessions, each staff member will have understood;

- Finance in great detail to be able to critique their own situation
- The Australian property markets and how each market is different
- How timing and time in the market are as important as each other
- How to look for property using key criteria
- That the mindset of a individual directly affects the results they receive
- Their own goals and lifestyle is unique to them and should be applied personally to them when buying property
- The danger of bad debt and how it ruins most Australians financially and we will show proven tools to avoid this
- The basics of being a developer, risks and rewards, and how to find great deals

# **FEATURES**



### THE PROJECT BREAKDOWN

This style of group training and mentoring will give your staff an opportunity to learn and understand the basic principles of finance and property investing and realise their full potential. Every company is different so we customise our training to suit your needs. Here's a brief rundown of what is featured throughout the project;

#### **FINANCE**

An overview of the finance process and how banks work - loan structures and cross securitization - strategies for first home buyers as well as sophisticated investors with large portfolios

#### **CASHFLOW**

Buffers - bad debt - replacing income - what we spend and how it affects lending, retirement (what this looks like) - risk and return - tax minimisation

#### **PROPERTY**

Property markets - acquisitions - creating a property strategy and the 8 indicators for this - consolidation - finding the right property - PIE theory 'hot' spots and not 'spots' - property cycles - taking action

#### **MINDSET**

Goals and habits - lifestyle - mental health - understanding their own personality and who influences them - how much do they love what they do - educating to prepare for all case scenarios in life



# **TESTIMONIALS**



"I'm able to understand how the market and investing actually works. Further regular sessions would be beneficial"

Matt F

"I learnt so much about goals, plans, real wealth, tax and interest"

Stephen C

"I have a better understanding of what needs to be done preinvestment, ways to save money and have a new understanding of tax"

Callan W

"I have a better understanding of how much it takes to invest and the methods applied"

Toby C

## **JOHN PIDGEON**

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Diploma of Financial Planning, Bachelor of Education, Qualified Mortgage Broker

## **BUILDING SUCCESSFUL FUTURES**

The coaches at Solvere have been living and breathing property investing themselves for the last 20 years with amazing success and are still active investors today. They are a national company who have been helping clients all over Australia achieve the same success to create the lifestyle that they choose.



WE FILL IN THE GAPS TO DETERMINE YOUR STAFF'S SUCCESS